



Dear Fleet Key Account Customer

RE: Manitou General Conditions of Warranty for Onsite Rentals

MANITOU warranty's each new item of equipment it sells against defective manufacture or parts. The term "equipment" is deemed to cover the machine plus its MANITOU-approved options and attachments.

The warranty:

- Takes effect on the day of first start-up (as attested by a duly completed and signed start-up report sent to the subsidiary, or failing that, MANITOU).
- Applies for a period of: 24 MONTHS OR 2 000 HOURS, whichever comes sooner.
- Covers (subject to the exclusions below) : the replacement or repair of parts showing manufacturing, construction or material defects,
- Shall apply to the equipment, on condition that it is used normally and reasonably, is serviced and maintained in accordance with the instructions provided with the equipment, and repaired using original replacement parts in the workshops of authorised MANITOU dealers.
- The exchange and repair of parts under the warranty shall not have the effect of extending the warranty period of the equipment.
- Repairs under warranty are only to be performed by MANITOU authorised dealers (see list on www.manitou.com).
- The warranty is granted to the initial owner of the machine and is transferable to subsequent owner(s) for the remainder of the warranty period.

Exclusions. The warranty does not apply:

- To damage caused by abnormal use or use contrary to the advice given by the authorised dealer (in particular that contained in the operating instructions), or damage due to negligence other incident or accident of any kind (vandalism, fire, etc.).
- If the safety and protection devices supplied with the equipment have been removed or damaged, or if the safety systems are out of adjustment or disconnected,
- To the replacement of maintenance, wearing or exposed parts subjected to normal wear (such as filters, spark plugs, brakes, clutch system, belts, tyres, paintwork, etc.), as well as consumables (oil, brake fluid, etc) or parts showing abnormal wear and tear,
- Normal maintenance services (such as adjustments, cleaning of fuel system, etc),
- To equipment modified by the user or a third party contrary to the manufacturer's specifications and without the prior written approval of MANITOU,
 - To any servicing or repair operations carried out by non MANITOU authorised personnel not fully familiar with the safety structions and not having been trained in the repair and servicing of MANITOU equipment, which might have affect the bility or reliability of the equipment,
- parts or components that might have been replaced with counterfeit or alternative non MANITOU components,
- any transport or customs charges or taxes resulting from servicing operations or operations under warranty,
- any truck of which serial number has been changed, falsified or removed,
- the event of failure to perform start-up and servicing inspections during the warranty period,

ither MANITOU nor its authorised dealers can be held liable for the direct or indirect consequences of the immobilisation if the

equipment during the warranty period, such as machine rental, financial loss, loss of production, operating losses, etc., Our contractual warranty does not, under any circumstances supersede the statutory warrantys applying.

Regards

Simon Arendts
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